


Reg No : 2016/014847/07

Kemr  **b**

General Trade



Company Profile



Since its inception in 2016 Kemrob General Trade's goal has been to enable clients to get superior service. Our mission is to establish a reputation for excellence in the service delivery.

Kemrob General Trade manages to maintain a balance between creative people and project management in partnership with our clients. We are a new age business that is willing to enter new markets as we aim for excellent service delivery.

PEOPLE

People are Kemrob General Trade strength, we employ highly motivated, experienced and talented consultants who have an industrial commerce background.

All our consultants are experienced in the areas of business Kemrob General Trade participates in. They also have a background in Project management and client relationship management.

The business manager creates an environment through which people can develop and perform their utmost best.

RESPONSIBLE CORPORATE CITIZEN, EMPLOYMENT EQUITY, TAX AND RSC LEVY

We meet all the government requirements for doing business South Africa. We adhere to this as we deem it important to support the government in making a better country for all citizen and corporate citizens. We are also in support of proudly South African initiative and are desirous to work with similarly forward – looking business.

Kemrob General Trade Pty Ltd has an approach to ensure that equity prevails throughout all levels and occupation in its operations. Kemrob General Trade intention is therefore to implement and adhere to positive strategies to identify and remove discrimination in employment opportunities. Preference is given to the development and promotion of current employees.


Kemrob General Trade Pty Ltd has submitted an Employment Equity Plan as legislated to the Department of Labour with acknowledgement our plan includes the requisite training and development when appropriate staff are identified and recruited for the company.

Kemrob General Trade is desirous to work with specialist in various areas of technical requirements and add value to the partnerships by taking shareholding or participating as a subcontractor. The current political and economic situation in South Africa has made it possible for the company to consider the possibility of getting involved in the Technical businesses which we are quite capable.

OUR BUSINESS APPROACH

To be the leading provider of service in the areas of business we participate. To deliver the services by combining creative people and innovative ways of doing business in partnership and with our clients.





Identify and develop business in the new markets.
Discover and implement better service level agreements.
Partner with other specialist or companies to enhance service delivery.

THE CHALLENGE

Businesses today are under severe pressure to improve and most managers are frustrated despite their best effort to meet employee's needs and to be competitive in the markets. In the areas where the customer identifies a need, we are the first to know through our well-developed network. We ensure while we get into the new market that we add value to the client and not deliver orders as we also support our deliverables with an advisory service and because we have the depth in the area we operate in. The challenge is always getting into the new markets where we apply market penetration strategies and tactics.

It is common knowledge that a chain's strength is dependent on its weakest link – in the same way that a company's throughput is limited by only one constrain at any point in time. Therefore, if we want to improve the strength of our chain (or throughput of our company). does it make sense to improve anything but the weakest link? With this in mind, what "bottom line results "do we expect from our business operations and improvement initiatives if these are not focused on improving or removing the current business constraint?

KEY BUSINESS BENEFITS

We drive our projects through a partnership process with our clients. We engineer innovative solutions through our "vision earring "approach by keeping abreast of the latest developments. We have the ability to construct effective services.
Our approach to partnering with other service providers/commodity suppliers is to have a bottom line focus to our clients.

Our integrated approach allows us to provide services which serve most crucial needs of all business stakeholders and ensures business synergy. No business is a standalone. With an understanding of our key customers we are able to inform, educate and advice clients.

Provide a participative approach to employee empowerment in the client environment while we are also growing in knowledge and expertise. Understand the business factors, which would lead to successful change and client benefit and how they should be sustained.

Transfer ownership of new business skills and techniques. We manage the risk of change with clients.

BLACK EMPOWERMENT

Kemrob General Trade commitment towards true empowerment is demonstrated in that it was established as a 100% black owned and managed Empowerment Company.

We are a level 1 BBB-EE Contributor



MAJOR LINES OF BUSINESS

- Our major lines of business are as follows but not limited to:
- General building and maintenance.
- Plumbing and Renovations.
- General Electric works and maintenance.
- Site Management.
- Hiring out of executive Toilets.
- Sale of Industrial and Household Cleaning Material
- Events management.
- Logistics Solutions

OUR TEAM

Kemrob General Trade Pty Ltd is formed and managed by Robert Mukansi and Kemmone Mukansi.

We operate within South Africa as a private company. We are desirous to grow and be able to take shares in other companies or become subcontractors. We have expertise in all areas we operate, where we do not possess the skill internally we have a network of complementing companies to offer such. We are able to do this as we have preferential arrangements with our network and also keep in close communication.

MEMBERSHIP OF PROFESSIONAL BODIES

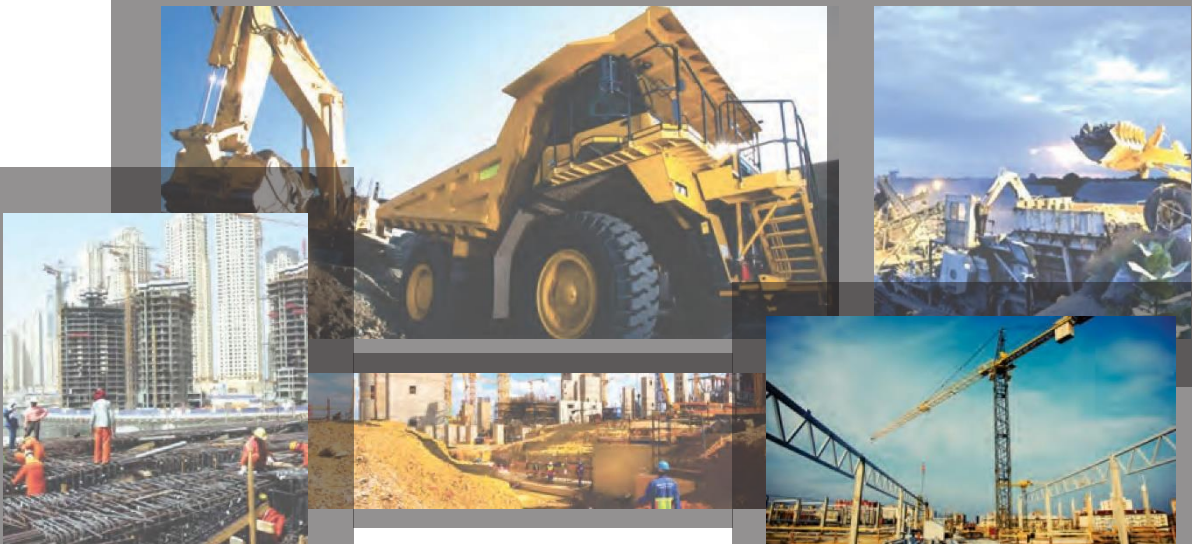
Construction industry Development Board (CIDB) with the following Grading 1GB, 1CE, 1EP and 1SO

We also hold a letter of good standing from Department of Labour (COID).

We are a Level 1 BBB-EE Contributor.

OUR CLIENTS

Kemrob General Trade Pty Ltd currently do business with the following partners;
Eskom Rotek Industries,
Ekurhuleni Metropolitan Municipality



OUR CONTACTS

Kemrob General Trade Pty Ltd
436 Mimosa Avenue
Doornpoort
0186

Tel: 012 547 0376

Cell: 081 344 6673

Cell: 071 519 5152

Fax: 086 616 3972

[Email: info@kemrob.co.za](mailto:info@kemrob.co.za)



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